



DUPHAT 2010
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15, 16 & 17 March 2010

WORKSHOP NO. 1

DUPHAT Managerial Skills Workshop

Dates: 15, 16 & 17 March 2010

Timings: 09:00 to 13:00 (all 3 days)

Venue: Dubai International Convention Centre,
DWTC complex, Sheikh Zayed Road, Dubai, UAE

Total Fee:
Dhs. 1000

3
DAYS

W1

INFLUENCING SKILLS

The ability to **influence** others has become increasingly important in recent years as organizations have become less hierarchical. In today's organizations, functioning effectively requires that you know how to influence others. Influencing skills are replacing skills of controlling. On the other side when you say communication has taken place, what do you mean? How would you define the interaction implied in interpersonal skills? Of all the knowledge and skills you have, those concerning communication are among the most important and useful. Through your interpersonal interactions you solve problems, develop new ideas and share knowledge and experiences.

Workshop Presenter:
Dr. Medhat Sweillam
International Trainer, Egypt



I am interested to attend DUPHAT 2010 Management Workshop - 1 - INFLUENCING SKILLS (W1)

Full Name

Designation Department.....

Hospital/PHC..... Staff No.....

Tel. No. E-mail ID Signature.....

In order to facilitate the Training leave Application please obtain the approval from your Direct Head/Line Manager and from Professional development Unit or Education Committee in your respective facility.

Total Fee
Dh 1000

Certificates awarded on completion of the 3 Day Workshop

FAX NO. : 04-2192289

PLEASE NOTE YOUR SEATS ARE CONFIRMED ONLY WHEN YOU RECEIVE A CONFIRMATION NUMBER

Further enquiries: Tel. 04-2192601